

**State of North Dakota
Department of Human Services
Medical Services Division
600 E Blvd Ave, Dept 325
Bismarck, ND 58505-0250**

**SOLICITATION AMENDMENT 1
June 27, 2014
RESPONSES TO QUESTIONS AND REQUESTS FOR CLARIFICATIONS**

You are invited to participate in the following State Procurement Opportunity.

Solicitation Number: 325-14-415-023

Type: Request For Proposal

Title: Optometric Materials for North Dakota Medicaid Recipients

Issuing Agency: Human Services, Department of-Medical Services Division

Issued: 06/12/2014

Deadline for Questions: 06/20/2014 03:00 PM CT

Closes: 07/11/2014 03:00 PM CT

Procurement Officer: Cindy Sheldon

Telephone: 701-328-4626

TTY: 711

Fax: 701-328-1544

Email: cmsheeldon@nd.gov

Short Description: Soliciting proposals from entities interested in furnishing optometric materials to North Dakota Medicaid recipients.

Instructions: Click the link below to view this solicitation. Contact the Procurement Officer if you have any questions or are unable to obtain the documents from the website.

<https://apps.nd.gov/csd/spo/services/bidder/displaySolicitation.htm?solNo=325-14-415-023>

If the above link does not work:

- Go to www.nd.gov/spo
- From the left menu, click Bids and Contracts - click Current Solicitations
- Recent Solicitations are listed by close date.

Question and Answer:

1. Is the State seeking a total of 150 unique frame styles or can some of the styles be used across categories? For example, if frame A is a unigender frame that is available in multiple sizes and appropriate for adults and children, and an Offeror proposes it in the men, women, boy and girl categories, would the State consider Frame A as 4 styles or 1?

A: Four styles.

2. Please confirm whether the State considers a style that is offered in two sizes as 1 style or 2 styles?

A: Two styles.

3. Please clarify whether the State will consider a bidder's response responsive if it only includes the distributor of the frame, and not the manufacturer.

A: STATE will consider the bidder's response responsive if they only include the distributor.

4. Relative to Attachment C and E: please confirm that procedure codes listed in Attachments C and E are all of the codes the State intends to cover under this contract.

A: The procedure codes listed in Attachments C and E are not all-inclusive.

5. Relative to Attachment C and E: please explain what codes V2124 and V2224 are used for. There is utilization, but there is no description in attachment E.

A: As stated in the Attachments, this data is from 2012. Therefore, these codes are from 2012 and are no longer valid.

ATTACHMENT C HAS BEEN AMENDED TO REFELCT THIS CHANGE. OFFERORS MUST USE THE AMENDED COST PROPOSAL WHEN SUBMITTING PROPOSALS FOR THIS RFP.

6. Are codes V2219, V2221 and V2319 intended to be added onto the base bifocal or trifocal lens or billed alone?

A: These codes are not billed alone. These codes are added on to a base bifocal or trifocal lens.

7. Please confirm whether the State is seeking pricing per lens or pair of lenses?

A: STATE is seeking pricing per lens.

8. Please clarify whether the State expects Offeror's proposals to include the information in bullets A-H, that follows with "An offer shall provide the following background information" as part of the same "letter", or whether such information can be included within the technical proposal sections?

A: An offeror's failure to include the items in a letter, listed in Section 4.02 of the RFP, in its proposal may cause the proposal to be determined nonresponsive and the proposal may be rejected.

9. While Attachment C and E include many of the Center's for Medicare and Medicaid Services procedure codes, the RFP is missing some standard codes critical to manufacturing eyeglasses.

A: The procedure codes listed in Attachments C and E are not all-inclusive.

10. The Unit of Measurement for the Utilization information is incorrect; if the intention was that each lens unit is a pair (2 lenses), that is inconsistent with the manufacturing of eyeglasses. Rarely are both lenses the same power.

A: At the time the utilization data was reviewed, these numbers were correct. The utilization numbers are subject to increase and decrease. At times, only one lens may be replaced per pair of eyeglasses.

11. By using the actual utilization for the cost basis of this RFP, the end result of the bid will be skewed.

A: While the STATE appreciates this feedback, the current methodology for pricing the RFP will stand.

ATTACHMENT C

COST PROPOSAL

AMENDED

RFP Title: Optometric Materials for North Dakota Medicaid Recipients

Procedure Code	Procedure	Lens Type	Principal Count (Estimated based on Calendar Year 2012 actual)	Vendor Unit Price	Vendor Total (Principal Count X Vendor Unit Price)
V2020	Vision Svcs Frames Purchases		10,232		
V2025	Eyeglasses Delux Frames		1		
V2100	Lens Spher Single Plano 4.00	One	32		
V2103	Spherocylindr 4.00d/12-2.00d	One	3		
V2104	Spherocylindr 4.00d/2.12-4d	One	8,284		
V2105	Spherocylinder 4.00d/4.25-6d	One	958		
V2200	Lens Spher Bifoc Plano 4.00d	Two	10		
V2204	Lens Sphcy Bifocal 4.00d/2.1	Two	2,248		
V2219	Lens Bifocal Seg Width Over	Two	1		
V2221	Lenticular Lens, Bifocal	Two	37		
V2300	Lens Sphere Trifocal 4.00d	Three	2		
V2303	Lens Sphc Trifo 4.00d/.12-2d	Three	3		
V2304	Lens Sphcy Trifocal 4.0/2.25	Three	197		
V2319	Lens Trifocal Seg Width > 28	Three	1		
V2784	Lens, Polycarbonate or Equal, any Index, per Lens	Four	38		
				Total Vendor Cost	\$

SOLICITATION AMENDMENT

ACKNOWLEDGEMENT

SOLICITATION NUMBER AND TITLE: 325-14-415-023; Optometric Materials for North Dakota Medicaid Recipients

AMENDMENT NUMBER: 1

By my signature below, I hereby acknowledge receipt of and compliance with this amendment to the above referenced solicitation.

NAME OF BIDDER OR OFFEROR

MAILING ADDRESS

PRINTED NAME

SIGNATURE

TITLE

DATE